



Update #1 July 31, 2007

Holiday Inn

Reserve your rooms ASAP!

The Rancho Bernardo Holiday Inn has a new Director of Sales. Could this seemingly common experience with hotels provide a good reason NOT to make plans too far in advance? The previous Sales Director had been there for a long time and was very experienced, so I wasn't worried, but things change. Here is an update.

1. Our HHC rate is unchanged at \$99. Within a few days – for a new contract to go back and forth - the hotel should be recognizing the HHC rate when you call. At least three of you have had problems.
2. Anyone who has booked a room for HHC 2007 will receive this \$99 rate. Thank you for your early booking, it really helps.
3. We will have 15 rooms reserved, by the new contract, with more rooms added if all 15 are booked by September 1st. This is why early booking really helps. If I agree to 25 rooms and only 20 rooms are booked guess who doesn't eat for a few months. 😞 It is impossible to book a block of rooms if you are not sure how many are needed. This is a very popular hotel so book early. Don't panic, however as I do have a plan b.

HHC 2007 Activities

I will follow up on the new contract in a couple of days and also include some additional very exciting HHC 2007 information with the next update.

X <> Y,

Richard J. Nelson